



Ermatingen, 26 June 2006

Wolfsberg Think Tank

David Megginson, Professor of HRD, Sheffield Hallam University, Sheffield
Leadership Styles for Sustained Profitability: Dialogue, Coaching, Mentoring, Trust
Wednesday, 30 August 2006, 3.00 to 6.00 p.m.

Dear Sir/Madam

This Wolfsberg Think Tank could be key to the profitability of your company.

If we thought of business not as the sum of the black and red figures leading to the bottom line, but as the sum of a great number of everyday conversations, then we would immediately see the most important role in sustaining the capacity for profitable operation is played – surprisingly! – by dialogue.

From their extensive research and experience as consultants on the topic of organisational cultures, David Megginson and Barbara Jakob will share their findings on top team dialogue. Keys to successful leadership will be explored and guidelines suggested for a successful dialogue process which enables team members to exploit their full potential.

Other questions covered include: What is a “coaching culture”? How do organisations get there from where they are now? What is coaching and mentoring? Are there differences and how might these be constructively addressed? What effect does trust have on employees at a time when the number one fear of employees is that they might lose their job?

David Megginson is Professor of Human Resource Development and founder of the Mentoring and Coaching Research Unit in the Faculty of Organisation and Management at Sheffield Hallam University, UK. He is Chairman of a consultancy (The idm Group), and has recently carried out coaching/mentoring projects for ABB, Kellogg’s Europe, HBOs, the Leadership Centre of the UK’s National Health Service, South Yorkshire Investment Fund and Trade Partners UK East Midlands. He also supervises the practice of professional coaches and helps them to review their cases. Two of his latest books are: *Techniques for Coaching and Mentoring*, and *Creating a Coaching Culture*. He is founding member and co-Chair (with Sir John Whitmore) of the European Mentoring and Coaching Council, which is now spreading to other countries, including Switzerland.

Barbara Jakob is a highly motivational business coach and mentor who founded, in 1983, the non-profit organisation “Breakfasts for Women” which now offers meetings in over 300 cities in German-speaking Europe with hundreds of volunteers and thousands of participants. The chair of the European Mentoring and Coaching Council Switzerland and a training coach at Fachhochschule Olten, her latest books are: “Die zweite Karriere – Karriereplanung für die zweite Lebenshälfte (The Second Career – Planning for the Second Half of Life) and “Gewinnen durch Loslassen” (Winning through Letting Go), published by Orell Füssli Verlag, Zurich.

Programme:

2.30 p.m. Welcome Coffee
3.00 p.m. Introductions, Presentation and Discussion
6.00 p.m. Apéro and Buffet Dinner
Networking

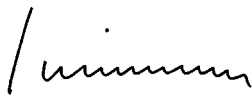
To cover costs, we shall charge 120 CHF per person. *

For further information and to register please contact Regina Villiger (phone 071 663 56 51) or send an e-mail to regina.villiger@ubs.com. Please register by 9 August 2006 latest.

We look forward to welcoming you to this Wolfsberg Think Tank. **If you know someone else who might find this think tank of interest, kindly pass on the information.**

Yours sincerely

WOLFSBERG



Dr. Toni Schönenberger
Managing Director



Professor Prabhu Guptara
Executive Director

P.S.: Please note that overnight accommodation is available at Wolfsberg for a charge of 150 CHF including breakfast. Lunch is also available for 45 CHF. Please indicate your needs with the registration.

P.P.S.: Information on other forthcoming Wolfsberg events and reports on previous Wolfsberg Think Tanks can be found at www.wolfsberg.com.

* Cancellations must be received at the latest by 7 days before the event. In case of cancellations received later than this, the following arrangements apply: cancellations received up to 3 days before the event - 75 % of the fee will be payable; after that date - the full fee will be payable. However, a substitute participant is welcome.